



When: Thursday, 27th January 2011 - 6:00 PM - 8:00 PM

Where: At The Center

Program Name:

KEEP IT LEGAL, PROTECTED AND PROFITABLE

Legal and Risk Management Considerations and Business Development in the Practice of Architecture in New York

Event Description:

A joint presentation of the New Practices Committee of AIA-NY and RIBA-USA New York Chapter

Attorneys Cynthia G. Fischer and Scott St. Marie and Business Executive Steve Whitehorn will discuss the business of practicing architecture in New York.

Ms. Fischer and Mr. St. Marie will address legal considerations, such as choice of entity, contracts, and relationships with employees, clients and other professionals. There will be discussion of typical pressure points on a construction project and suggested ways of avoiding or limiting risks, as well as a description of available modes of dispute resolution.

Mr. Whitehorn's presentation will include an overview of Professional Liability Insurance – how it works, what it costs, and why you should consider it. Second, Mr. Whitehorn will bring to light the importance of relationships, and how to leverage this asset to make a significant difference in both your personal and professional lives.

Bios:

Cynthia Fischer is a business partner at the law firm of Schnader Harrison Segal & Lewis LLP. She serves as general corporate counsel and as a business advisor to U.S. and international architecture and engineering firms. Ms. Fischer is the Secretary of RIBA-USA.

Scott St. Marie is a partner at the law firm of Schnader Harrison Segal & Lewis LLP. Mr. St. Marie is head of Schnader's New York Construction Practice Group. He has practiced in the field of construction law for over 30 years.

Steve Whitehorn is the Managing Principal of Whitehorn Financial Group, Inc. and his firm is the creator of The A/E Empowerment Program. The A/E Empowerment Program provides practice and risk management solutions that minimize risk, increase profitability and speed up cash flow.

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